



Building leadership team for a growth firm - Find people first, design role later

About the Company

JSW One, **an integrated tech platform and home to JSW One MSME and JSW One Homes**, is a venture of JSW group.

Background

Required high-end talent with a long-term mindset with experience of building from 0 to 1. Large company's mindset and

Our unconventional solve: Create role for the person

In a growth organisation, many leaders are needed. When we found exceptional talent who showed promise, we hired them and created appropriate positions for them according to their skillset and the firm's requirement.

How we achieved this

- ✔ Set up a dedicated team to fill the mandates.
- ✔ Understood the entire business inside out.
- ✔ Worked directly and transparently with the CEO, providing regular updates.

134
OFFERS

112
JOININGS

90% non-tech leadership hiring (CXO-1 to -3) through us.

Amazed their direct competitors who were struggling to find talent at the same pace.

There is no one fixed formula in leadership hiring. Customized solutions must be created, which is only possible with a complete understanding of the business and industry.